

Arab-German Yearbook 2015 Construction and Consulting

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Quick Info

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 Target audience:
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Number of members:
Over 25,000 (As at: 2015)



PartnerPlusBenefit

Arab-German Yearbook 2015

Construction and Consulting



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Preface

We proudly present the sixth edition of the Arab-German Yearbook Construction and Consulting. The presented ground-breaking construction and consulting projects underline how successful Arab-German business relations are.

The Arab countries are at different stages of industrial development. Therefore, they offer a broad range of opportunities for German companies: from the provision of basic infrastructure like railways and water treatment to creative architectural designs. The GCC's construction market will hit a record of US\$144 billion in 2016, driven by mega-projects for World Expo 2020 in Dubai, 2022 FIFA World Cup Qatar, Smart Cities, and infrastructure, according to the EC Harris report "Middle East Major Construction Programmes". Mega-projects in the GCC will reach US\$1 trillion by 2030, according to the report. In Algeria, the construction of the Grand Mosque of Algiers was started. The Mosque will accommodate 120,000 worshipers/ believers and will have a 300 meter high minaret. The project amounts to US\$1.5 billion and will be opened in 2016. In Morocco, the construction of the Casablanca Grand Theater was announced. The project is part of the Greater Casablanca Region Integrated Development Plan 2015-2020. The project amounts to US\$139 billion and will be realized within 36 months. In Egypt, a new administrative capital city will be built. Phase one will cost US\$45 billion and shows the government's vision for Egypt's future. These are only some of the construction projects in the Arab world.

Arab countries see German companies as reliable partners with respect to design and implementation of projects. Due to their unique and globally renowned experience and know-how, German engineers, architects and constructors have a considerable impact on the way of construction in the Arab world. Jointly accomplished projects illustrate the continuing intensification of cooperation between Arab and German partners.

The Ghorfa Arab-German Chamber of Commerce and Industry has a powerful network consisting of both institutional and entrepreneurial decision makers from the Arab countries and from Germany. As the competence center for business relations between Germany and the Arab world, Ghorfa promotes and strengthens business relations between Germany and the Arab countries in the fields of trade, industry, finance, and investment. The working group "Infrastructure, Construction and Transport" meets regularly in Germany and in the Arab world. It offers a valuable platform to share information, to exchange experiences and to facilitate cooperation.

We hope you enjoy reading this book and wish you many new inspirations for further reference projects. We would like to thank the numerous German companies for their valuable contributions.

Dr. Peter Ramsauer President Federal Minister ret. Abdulaziz Al-Mikhlafi Secretary General



Dr. Peter Ramsauer



Abdulaziz Al-Mikhlafi





Algeria

Country Name:	People's Democratic Republic of Algeria
Population:	38.7 million
Land Area:	2.381.741 km²
Currency:	Algerian Dinar (AD), 1 AD = 100 Centimes
Capital:	Algiers
Languages:	Official: Arabic
	Commercial: French



Aloft above the traffic jams on the ground

Garaventa AG

When cities have no more room for extending roads, and building an underground railway is too expensive, aerial ropeways are an attractive alternative for inner-urban mass transit. The systems in Algeria show that there is a genuine need for this. The country already has four aerial ropeways carrying passengers safely from one point to another above the congested streets.

Opened in August 2014 and running for just under three customers, including construction technology and ancillary kilometers, the new detachable 15-person gondola lift installations. In this case, service always covers coordination accesses the district of Bouzareah from the center of the with sub-contractors. Algerian capital Algiers. Whereas public transport buses and taxis need just under an hour to cover this distance, Algeria as a Pioneer since the opening, the trip by gondola now takes just twelve minutes. The gondola lift linking Oued Koriche–Beau Frai-Algeria of all places may be acting as a pioneer in the field sier-Bouzareah is already the fourth such installation that of urban transport systems, but it comes as no surprise Swiss aerial ropeway manufacturer Garaventa has comto Garaventa CEO Istvan Szalai. "This type of transport pleted in Algiers. The Swiss company may seem to make system is a real option for urban centers in emerging counthe impossible possible today, but this is thanks to all the tries when traffic problems need to be solved there." With a total of 57 communities, the Province of Algiers is the expertise garnered over the years. And this is backed by a beating heart of Algeria. During the first half of the 19th network enabling the company to offer holistic solutions to

15-person Gondola in Algier



Common Seawater Supply Project (CSSP) for Oil Production

ILF Consulting Engineers

As the second largest oil producer of OPEC nations, Iraq's economy fully depends on the stability and growth of the national oil industry. It is therefore of paramount importance to keep oil production at the target level. To achieve this goal, it is necessary to apply secondary oil recovery methods.

The method selected for the oil fields in Southern Iraq is to inject water into the reservoir in order to maintain the reservoir pressure and to increase the percentage of oil extraction.

Water Source

The amount of water required in Southern Iraqi oil fields for this purpose is in the range of 12.5 million barrels of water per day, which is equal to 24 m3/second. Such quantities of water are not available in the project provinces

الله اکبر

Republic of Iraq Country Name: Population: Land Area:

IRAQ

34 million 435.520 km² Iraqi Dinar (ID), 1 ID = 1.000 Fils Currency: Baghdad Capital: Official: Arabic and Kurdish (in Kurdish Regions) Languages: Commercial: English

Representative ILF design, major water pipeline, Middle East

of Al-Basrah and Missan, where temperatures regularly exceed 40 °C and where the annual precipitation rate is less than 155 mm. Sourcing water from the famous Euphrates and Tigris rivers would only amount to 10% of the quantities required in the oil fields. Furthermore, use of these local water sources would significantly detract from the life-sustaining water for the local population and community needs.

The only source available in sufficient quantity for the needs of the project is seawater. In consequence, it is logical



KUWAIT

Country Name: State of Kuwait Population: ca. 3.8 million Land Area: 17.818 km² Currency: Kuwait Dinar (KD), 1 KD = 1.000 Fils Capital: Kuwait City Languages: Official: Arabic Commercial: English



Technical Conference and Exhibition "Infrastructure Middle East (IME)" Accompanies Infrastructure Development in Kuwait

Euro Institute for Informati Protection, EITEP

The Kuwaiti national assembly recently accepted the new five-year Kuwait Development Plan for 2015-2020 which will enliven the Kuwaiti economy. Kuwait announces US\$155 billion infrastructure expenditure regardless of low oil prices.

Kuwait is strategically located in the northern Arabian Gulf The plan was agreed to with US\$155 billion of spending and is a neighbor to three main markets: the Kingdom of concentrating on both oil and non-oil economic sectors such Saudi Arabia, Iraq and Iran across the Gulf. This position as roads, ports and airport infrastructure, water, energy and allows for an extended access to markets in several direcsocial infrastructure, a metro and national rail network, etc. tions. Therefore, several huge transport infrastructure pro-Taking into account the country's huge oil deposits, nobody jects such as a new port (Mubarak Al Kabir port on Bubiyan is really in doubt that Kuwait will manage this. Currently, Kuwait accounts for 10% of global oil reserves. Thanks to island), a new airport terminal and a new national railway network are being planned in order to improve access within low consumption on its part, these oil fields will still be proand outside the country. With this, Kuwait wants to build fitable when others are already depleted. on past successful development as a hub for Arabian gulf countries before it was raided twice by Saddam Hussein.

Kuwait: The New Hub in the Middle East

Euro Institute for Information and Technology Transfer in Environmental



QATAR

Country Name:	State of Qatar
Population:	2.14 million
Land Area:	11.437 km²
Currency:	Qatari Riyal (QR), 1 QR = 100 Dirham
Capital:	Doha
Languages:	Official: Arabic
	Commercial: English

Bringing Visions to Life: Qatar Economic Zone Ras Bufontas, Doha, Qatar

Dorsch Gruppe

A specialized logistics and industrial hub enables ease of access and handling in a secure, high quality environment for regional and global business, trade and investment, driving the economic diversification of the State of Qatar.

Qatar has recorded an exponential growth in population have identified urgent needs for mid-sized industries, wareover the last decade. With projects such as FIFA World Cup houses and manufacturing, and the logistics sector. 2022, Qatar continues to advance its position in the region. As per the requirements of having advance position, Qatar Manateq was established to play a significant role in developing Qatar's National Vision by developing and operating advanced economic zones and projects. Manateq is developing three special economic zones as a means of establishing an efficient, sustainable and world class business environment, which will enable

Government has developed several economic diversification initiatives other than the oil and gas industry. While Qatar currently caters for many large scale and heavy industrial activities through developments, studies

Qatar Economic Zone-street illustration



City Center Area Action Plan and Transit Oriented Development (T.O.D.) Guidelines in Riyadh

AS&P - Albert Speer & Partner GmbH

The Government of the Kingdom of Saudi Arabia is implementing a major program of investment in public transportation facilities in the capital city and the Kingdom's largest metropolitan area, Riyadh.

In light of the planned public transportation facilities, the The Riyadh Metro consists of six main lines running a total length of 176 km. The metro system will have 96 stations target of this study commissioned by the Arrivadh Development Authority (ADA) provides a planning framework for a in total, including four main stations, four transfer stations and five park-and-ride stations. The accompanying bus progressive conversion of the existing sensitive urban fabric program includes a three-line Bus Rapid Transport (BRT) of Riyadh's historic center towards a metropolitan "Transitnetwork. It is 85 km in length, has two completed 83 km Oriented Development" (T.O.D.) within the next 25 years. circular lines and an 18-line community bus service that Without this centennial opportunity, it seems unlikely that will cover a total of 405 square km, and includes a traffic the renewal of the currently declining central area would be undertaken with the foreseen scale and coherence. control center.



SAUDI ARABIA

Kingdom of Saudi Arabia Country Name: 28.3 million Population: Land Area: 2.149 million km² Saudi Arabian Rial (SAR), 1 SAR = 100 Halalah Currency: Rivadh Capital: Official: Arabic Languages: Commercial: English

City Center Area Action Plan and T.O.D. Guidelines, Public Realm Design Al Batha Road (HH Vision)



Syria, the Future Begins

Euro-Arab Initiative for Reconstruction and Development (EARD)

As soon as peace returns to Syria, millions of refugees and displaced people will return to their homeland. After massive damages to buildings and infrastructure as a result of the conflict, an enormous demand for reconstruction will arise.

Since Syria's uprising began on March 15, 2011 within the from 47 Syrian pounds per US Dollar in 2011 to 220 Syrian context of the "Arab Spring" protests, the current conflict pounds per US Dollar in February 2014. has been characterized by fluctuating frontlines, destruction, casualties and millions of refugees and displaced people. The Due to the massive scale of damage caused by four years conflict is certainly the largest humanitarian crisis worldof conflict, electricity generating capacity dropped by over wide. The negative consequences have been shown in the 30%, factories shut down, many schools were reassigned contraction of the Syrian economy by an estimated 40% from their primary function of educating children to being used as shelters, while others were closed down because of since 2011. The unemployment rate is currently at around 53%. Tens of thousands of businesses have been forced to structural damage. Many hospitals or medical facilities also close, leading to the unemployment of approximately 2.67 had to be closed. million people who supported around 11 million dependents. Since the outbreak of the crisis, purchasing power has Syria will face a tremendous need for rebuilding the destroyed cities all over the country, including residential and been declining while prices for food, fuel and medicine have been skyrocketing. The value of the Syrian pound dropped community buildings, roads and infrastructure networks,



SYRIA

Country Name: Syrian Arab Republic Population: 22 million Land Area: 185.180 km² Currency: Syian Pound (SYP), 1 SYP = 100 Piaster Capital: Damascus Languages: Official: Arabic Commercial: English & French



Exploring New Gas Fields for Tunisian Gas Demand

MAX STREICHER GmbH & Co. KG aA

In January 2006, huge gas reserves were discovered in Jenein Sud exploration permit in the South of Tunisia. A partnership between ETAP (Enterprise Tunisienne D'activités Pétrolières) and OMV will develop this gas discovery. To operate these gas fields, special plants and a pipeline will be built in the Tunisian desert. It is expected that the produced gas will provide approximately 11% of the Tunisian gas consumption needs.

The Nawara gas field is located in the desert in the south of Project Tasks Tunisia. Gas exploration is carried out by nine wells. The gas will be transported to a central gas processing facility Within the scope of the Nawara Development Project of (CPF) via a network of 100 km 6" flowlines. There, the gas OMV Tunisia, MAX STREICHER GmbH & Co. KG aA will be collected and processed for further transport. The has been awarded two contracts. The Tunisian company gas will then be delivered to a gas treatment plant (GTP) in Bouchamaoui Industries LC is the joint venture partner. Gabès by a 370 kilometer 24" pipeline, where further processing and distribution will take place. The EPCC contract contains the construction of a central

The Nawara Development project is a key strategic infrastructure project for Tunisia to unlock South Tunisia's gas resources.



TUNISIA

Tunisian Republic Country Name: 10.9 million Population: Land Area: 162.155 km² Currency: Tunis Capital: Official: Arabic Languages:

Tunisian Dinar (TND), 1 TND = 100 Millimes Commercial: French

Process area

gas processing facility (CPF) in the Nawara gas field, as well as the construction of gas pipelines and the development of drilling sites. Furthermore, STREICHER carries out the construction of a 24" pipeline with a length of 380



UAE

United Arab Emirates Country Name: 9.2 million Population: 83.600 km² Land Area: UAE Dirham (AED), 1 AED = 100 Fils Currency: Abu Dhabi Capital: Official: Arabic Languages: Commercial: English

Bringing Visions to Life: Mafraq-Gweifat Highway Project in Abu Dhabi, UAE

Dorsch Gruppe

In March 2014, the Department of Transport (DOT), the authority for transportation in the United Arab Emirates, appointed Dorsch Holding GmbH – Abu Dhabi (DC) to provide consultancy services for the provision of a construction supervision for Section 4B Al Mafraq to Himmem Interchange.

The total construction period of the project is 30 months. It the international border with the Royal Kingdom of Saudi will be handed over with a total construction cost of US\$325 Arabia at Ghweifat in Al Gharbia. The upgrading will be million in 2017. to expressway standards with grade-separated interchanges and limited right-in/right-out junctions throughout the Mafraq-Gweifat Highway Section 4B Project project.

The project upgrades the existing E11 Mafraq to Ghweifat The project comprises six highway sections. Detailed desiroad, a two-lane dual carriageway, which runs from Mafraq gns for the upgrading and widening of highway sections (located south of the metropolitan area of Abu Dhabi) to that total 248 kilometers have been procured by the DOT;

Aggregate base course



SPECIAL TOPICS

Dispute Resolution in Construction Projects

Alexander & Partner

Construction disputes are fairly common, and they vary in their nature, size, and complexity. In fact, construction disputes are among the most common among arbitration proceedings.

Furthermore, the complexity of a contemporary construction project, which requires the orchestration of numerous interdependent components including information, materials, tools, equipment and a large number of personnel working for independent engineers, contractors, and suppliers, add to the complexity of the disputes arising out of or in relation to them.

When not resolved in a timely manner, arbitration disputes can consume considerable resources in terms of industry; dispute prevention mechanisms are frequently disregarded when drafting construction contracts and disfinances, personnel, time, and opportunity costs. The apparent expenses (e.g., costs of attorneys, expert witnesses, pute resolution clauses. the dispute resolution process itself) alone are significant. Although difficult to quantify, the less visible costs (e.g., Current practice in construction dispute resolution genecompany resources assigned to the dispute, lost business rally reflects one of two perspectives: that one resolution method fits all disputes; and that dispute resolution offers opportunities) and the intangible costs (e.g., damage to business relationships) are also considerable. a selection of independent stand-alone choices. Still, it is

We serve clients in the Middle East since 15 years

Innovative Methods of Dispute Resolution in the Construction Industry

Over the past decades, the construction industry has made remarkable progress in developing more efficient methods of dispute resolution. In fact, experts frequently refer to the construction industry as being on the innovative edge in this field. However, in particular, the issue of dispute prevention appears to not have been the focus of the construction

BUILDING BRIDGES BETWEEN GERMANY AND THE ARAB

غرفة التجارة والصناعة العربية الألمانية Arab-German Chamber of Commerce and Industry e.V.

Ghorfa Arab-German Chamber of Commerce and Industry

About us

The Ghorfa Arab-German Chamber of Commerce and The Ghorfa operates under the umbrella of the General Industry is the competence center for business relations Union of Chambers of Commerce, Industry and Agriculture between Germany and the Arab world. It was founded for Arab Countries and represents all Arab Chambers of in 1976 and since 1 August 2000, it is located in Berlin. Commerce and Industry in Germany. Our chamber works The Board of Directors and the Executive Board equally closely with the Arab embassies in Germany, the Arab consist of German and Arab members. This guarantees League and related governmental bodies in the Arab states. balance and mutual trust. Not only major German and It is part of the worldwide organisation of Arab foreign Arab enterprises are among our members, numerous Chambers of Commerce and Industry. The Ghorfa coosmall and medium-sized enterprises complete our topperates with German governmental bodies on federal and class network. regional level and the most important German industrial associations.



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Our network



What we do

We actively promote and strengthen business relationships among our members and within the wider Arab and German business community. We pave the way for stronger business cooperation in the fields of trade, industry, finance and investment between Arab and German business partners. Strategic partnerships based on mutual benefit and understanding create new business opportunities to facilitate economic benefits for both sides. We therefore mainly focus on networking, communication and on providing information about relevant economic and industrial developments.





Building Bridges between Germany and the Arab World

Networking

- Quick access to decision-makers from industry and politics
- Organisation of delegation visits
- Organisation of events, conferences and further contact platforms (e. g. German-Arab Business, Energy, Tourism, Health, Education and Vocational Training, Forum)
- Ghorfa joint booths at major Arab and German trade fairs
- Promoting member services and products to a wider business community

Consulting

- Connecting with matching business partners
- General and business-related intercultural consulting
- Country and branch specific analysis
- Mediation and arbitration in cases of business disputes
- Advice and guidance through the multitude of offers and competing products on the German and Arab market
- Comprehensive and detailed market information about Germany and the 22 Arab states
- Visa support and commercial document services

Information

- Early information about projects and tenders
- Monthly issued Arabic and German newsletters
- Quarterly bilingual business magazine SOUQ
- Arab-German Business Directory providing over 6,000 yearly updated company profiles
- Arab-German Yearbooks that focus on industry-sector specific topics
- Information on the latest economic developments, markets and sectors, legal and political background

We welcome you to become part of the high-level network that we provide for professionals and business leaders from the Arab world and Germany. Join us and share our vision of prospering Arab-German business relations. For further





information concerning membership in our chamber please contact us:

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CONTRIBUTING **COMPANIES** AND **INSTITUTIONS**



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IVETCOS Group

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Year of Foundation:	2000

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KOHNEN Partner Law Firm LLP

KOHNEN Partner LLP, an internationally working law firm So far we have worked in countries like Quatar, Saudi based in Germany, was founded in 2000 by Dr. Dominic Kohnen.

KOHNEN Partner LLP is specialized in international construction law. We provide legal service and advise on the implementation of your projects in each phase.



Architects- and Engineers Law



International Construction- and Plant Construction Law

Arabia, Jordan, Northern Iraq and the UAE to name the most important.

We are confidentially working together with a global network of independent law firms to ensure that the relevant legal basis at the site of the project is taken into account.

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- drafting and negotiation of building and plan construction contracts
- drafting and negotiation of architect, engineering and project management contracts
- construction monitoring
- project management
- contract management
- claim management
- party representative in litigation and arbitration proceedings

Dr. Dominic Kohnen

- lecturer at university, lawyer •
- FIDIC accredited dispute • adjudicator
- arbitration proceedings, • mediation proceedings and dispute adjudication proceedings as lawyer
- languages: German, English, French
- member of: Anglo German Construction Law Platform AGCLP



THOST PROJEKTMANAGEMENT

Contact: Dipl.-Ing. Oliver Thost, Management Board, Shareholder Year of foundation: 1987 (founded by Mr. Burkhard Thost) Number of employees: over 300 engineers

THOST Projektmanagement GmbH

Your Projects are our world.

THOST is Germany's leading independent Project Management Services and Consultancy provider. Our broad spectrum of industry expertise, proven methodological approach and value-adding deliverables make us a trusted and preferred partner of our public- and private-sector customers all over the world.

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highest international standards combined with our expertise of three decades of practical project management, we resolve stakeholder concerns, successfully implement effective measures and maximize the project value within cost and time constraints.

Business Activities in the Arab Countries

THOST is active in the Middle East markets since more than a decade. Specific regional expertise has been built up in energy generation and distribution, airport logistics, industrial plants (desalination a.s.o.), and infrastructure (rail & metro systems, roads). Middle Eastern projects and clients are served from our subsidiaries in Dubai, UAE (established in 2004), Qatar, and Saudi Arabia (Riyadh).

Contract & Claims Management and PMO-services are specialized project management services THOST is successfully delivering in the Middle East.



Turning Visions Into Reality.

Airport Logistics: Dubai International Airport

ALEXANDER 🗞 PARTNER

Alexander & Partner is a boutique law firm specialized on advising German and European clients in their business activities in the Middle East and clients form the MENA-Region on their investments in Europe. We are truly committed to serving as a bridge between cultures and supports our clients in understand the business culture in both Europe and the Middle East. Our divers legal team assists our clients in all stages of their business activities.



AS&P combines innovative approaches in architecture, urban and transport planning and landscape architecture with 50 years of international planning and building experience. The projects range from structural design, urban planning and regional development to recreation and tourism planning, conceptual transport planning and project management as well as planning specific preparations for major events and expert opinions for policy advice.



At BASF, we create chemistry—and have been doing so for 150 years. Our portfolio ranges from chemicals, plastics, performance and crop protection products to oil and gas. As the world's leading chemical company, we combine economic success with environmental protection and social responsibility. Through science and innovation, we enable our customers to meet the current and future needs of society.



For over sixty years, the companies of the Dorsch Gruppe have been respected consulting and engineering partners for industrial clients, private investors and public institutions. The Dorsch Gruppe is Germany's largest independent planning and consulting company. Our employees work in a future oriented and quality conscious way for people in all Arabic countries. They offer an entire performance spectrum in the fields of project development, infrastructure, architecture, airports, oil and gas, urban planning, water, transport, environment as well as Asset Management, and Operation Maintenance.

Alexander & Partner

- Project: Dispute Resolution in Construction Projects
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AS&P – Albert Speer & Partner GmbH

- Project: City Center Area Action Plan and Transit Oriented Development (T.O.D.) Guidelines in Riyadh
- Contact: Joachim Schares, Member of the Management and Partner with AS&P

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BASF Middle East

- Project: Creating Chemistry for a Sustainable Future
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Dorsch Gruppe

- Projects: Bringing Visions to Life:
- . Qatar Economic Zone Ras Bufontas, Doha, Qatar
 - Public Transport Project in Riyadh, KSA
 - . Mafraq-Gweifat Highway Project in Abu Dhabi, UAE
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Dorsch Holding GmbH

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The Euro Institute for Information and Technology Transfer in Environmental Protection, EITEP, was originally founded by the German technical and scientific associations on energy and water. The main objective is to foster the international information and technology transfer in the water, energy, environment and infrastructure sector cooperating with different federal and regional governmental ministries, institutions of higher education, and our partner associations. The EI-TEP Institute develops and organizes international conferences, seminars, electronic journals (Pipeline Technology Journal, Infrastructure Technology Journal), and trade shows such as the Pipeline Technology Conference, Infrastructure North Africa and Infrastructure Middle East.



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Project: Urban Development and Metro Stations in Saudi Arabia: the New Olaya Metro Station, Riyadh

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Euro Institute for Information and Technology Transfer in Environmental Protection, EITEP

Project: Technical Conference and Exhibition "Infrastructure Middle East (IME)" Accompanies Infrastructure Development in Kuwait

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Garaventa AG

Project: Aloft Above the Traffic Jams on the Ground

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ILF Consulting Engineers

Project: Common Seawater Supply Project (CSSP) for Oil Production

Contact: Tobias Walk, Director Instrumentation, Automation & Telecom/IT-Systems

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KSP Jürgen Engel Architekten GmbH

Project: The Great Mosque in Algiers—A Minaret from Germany

Jürgen Engel, Principal Contact.

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Lindemann Architects

- Project: Megaprojects in the Kingdom of Saudi Arabia -Innovationskraft by Nature
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Lindemann Architects

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Siemens AG

- Siemens Demand Flow™ at WAFI saving energy and Project: keeping cool in the heat of Dubai
- Contact: Hafsa Bouifraden, Communications & Government Affairs Middle East & UAE Siemens LLC

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Project: Siemens People Mover System for Qatar Foundation Education City in Doha, Qatar

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